



2266 S. Dobson Rd, Mesa, AZ 85233

BUYER PROFILE

1. NAME _____ PHONE _____

EMAIL: _____

2. CELL # _____ WK # _____ FAX# _____

3. ADDRESS _____

4. BUSINESS INQUIRED ABOUT? _____

5. WHAT DREW YOUR INTEREST? _____

6. WHAT IS YOUR OCCUPATION? _____

7. PAST OCCUPATION / BUSINESSES / EXPERTISE _____

8. HAVE YOU EVER OWNED A BUSINESS? (IF SO PLEASE DESCRIBE) _____

9. HOW SOON DO YOU WANT TO TAKE POSSESSION? _____

10. ARE OTHERS INVOLVED IN PURCHASE? _____

11. ARE OTHERS INVOLVED IN OPERATING THE BUSINESS _____

12. WHAT TYPE OF BUSINESS ARE YOU INTERESTED IN? _____

13. WHY? _____

14. HOW MUCH CAPITAL DO YOU HAVE? _____

15. WHERE IS THE MONEY COMING FROM? _____

16. WILL THAT AMOUNT CHANGE IN THE NEXT 3 MONTHS? _____

17. MINIMUM INCOME RANGE DESIRED? _____

18. SOURCES FOR ADDITIONAL FUNDS? _____ CREDIT _____

19. HOW LONG HAVE YOU BEEN LOOKING? _____

20. WHAT HAVE YOU FOUND THAT YOU LIKED? _____

21. BUSINESS INQUIRED ABOUT? _____

22. WHAT DREW YOUR INTEREST? _____

23. WHAT WOULD KEEP YOU FROM OWNING A BUSINESS? _____

24. WHAT WILL YOU DO IF YOU DON'T BUY A BUSINESS? _____

25. AVAILABILITY FOR ACTIVE MANAGEMENT? _____

26. INITIAL MEETING? _____ ON _____ / _____ / _____ PLACE _____

27. COMMENTS _____
